



March, 29th 2018

A new step for Gravotech



Gravotech, leader in the design, manufacturing and distribution of innovative engraving, marking and cutting solutions pursues its development with MML Capital, together with Bpifrance and financing from Idinvest Partners and a pool of banks led by LCL, alongside management (G rard Guyard, Pascal Cros).

Gravotech group, result of the merger of Gravograph, Technifor and Vision Numeric, offers a comprehensive range of solutions including engraving, marking and cutting equipment, consumables, software and a range of services (installation and maintenance, trainings, etc.). Gravotech products cover four main technologies: laser marking, mechanical engraving, scribing and dot peen marking. International player, Gravotech operates industrial platforms in France, the United States and China and distributes its products in more than a hundred countries. Gravotech generates over   120 million of sales of which half outside Europe.

The shared ambition is the continuous development of innovative products including in the laser technology, the development of new innovative services for Gravotech clients and the reinforcement of the commercial presence in key geographies such as the United States and China.

MML Capital, transatlantic fund located in Paris, New-York and London, will support Gravotech in the next steps of its international development.

G rard Guyard, CEO of Gravotech, says « The arrival of MML Capital and Bpifrance represents a great opportunity for Gravotech to build a new chapter of its development focused on digital innovation and constant internationalisation. I thank LBO France, IFE Mezzanine, the pool of banks led by Soci t  G n rale and all the stakeholders for supporting the group these past years. »

Henry-Louis M rieux, Managing Partner de MML Capital, indicates « Convinced of the potential of Gravotech, global leader on its market and of the quality of its management, MML Capital is thrilled to support the group in this new phase of its development. »

Arnaud Legardeur, Investment Director, Bpifrance, underlines "Gravotech, a very international group, is definitely a "Industry of the Future", ambassador of French industrial excellence and of the "French

Fab". Bpifrance is proud to support this innovative MidCap company, alongside its management and MML, to accelerate its growth."

Gravotech : Gérard Guyard, Pascal Cros

Buyers - MML Capital (Henry-Louis Mérieux, Louis de Montille, Anne-Claire Lainé, Nicolas Marion) ;
Bpifrance Investissement (Arnaud Legardeur, Rebecca Denyer, Sophie Paquin)

Lenders – Banking pool : LCL Crédit Lyonnais (Dirk Weinand), Arkéa (Eric Gaulier, Cédric Alin), BNP Paribas (Michel Siciliano, François Van Eijk), Caisse Régionale Crédit Agricole Centre Est (Claire Demengeot), CIC Lyonnaise de Banque (Thomas Hartweg, Fabrice Bayard) ; Idinvest Partners (Eric Gallerne, Maxime de Roquette-Buisson, Olivier Sesboüé)

Sellers – LBO France (Jacques Franchi, Philippe Karmin) ; Mezzanine : IFE Mezzanine (Jean-Pascal Ley) ; Senior banks : Société Générale (Patrick Sandray, Stéphane Izard, Augustin Giard)

Legal advisors

- Buyers - Paul Hastings (Olivier Deren, Charlotte Dupont, Valentin Savage, Hortense Diogo ; financing : Marc Zerah, Aladin Zeghibib ; structuring : Allard de Waal, Etienne Bimbeau)
- Sellers - Mayer Brown (Emily Pennec, Fanny Rech) ; White & Case (Raphaël Richard, Roman Picherack, Michel Courtois)
- Banks - Hogan Lovells (Sabine Birronneau)
- Idinvest - DLA (Maud Manon)
- Management - Jeausserand Audouard (Alexandre Dejardin)

Advisors

- M&A sellers - Lazard (Charles Andrez, Samuel Alexander)
- VDD – Strategic : Roland Berger (Olivier de Panafieu, Sébastien Murbach); Finance - Ernst & Young (Nicolas Winkler, Pacôme de Rincquesen)
- DD buyers - Finance : Grant Thornton (Thierry Dartus, Sophie Dervain), Strategic : Neovian (Patrick Richer, Victor Réal), Legal and tax : Paul Hastings (Olivier Deren, Charlotte Dupont, Allard de Waal)

About MML Capital

MML Capital, located in Paris, London and New York, supports European and American SMEs in their development by investing as majority or minority shareholder (growth capital, shareholding reorganisation). MML Capital currently invests its sixth fund of €440m raised in 2016 and offers equity and/or bonds solutions. www.mmlcapital.com

About Bpifrance

Equity investments of Bpifrance are operated by Bpifrance Investissement. At each step of their development, Bpifrance provides companies with loans, guarantees and equity. Bpifrance supports companies in their projects of innovation and international development. Bpifrance also facilitates

export with a wide range of solutions. Consulting, university trainings, networking, and acceleration programs for startups, SME and MidCaps are also offered to entrepreneurs.

Thanks to Bpifrance and its 48 local branches, entrepreneurs benefit from a unique local counterpart to help them efficiently to face their challenges.

More information on : www.Bpifrance.fr - <https://presse.bpifrance.fr/>

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